

## **2024 COMMISSION GUIDE**

## **RECEIVE 10% COMMISSION ON ALL VACATION PACKAGES**

When you book your clients vacation package with Universal Parks & Resorts Vacations, you will receive 10% commission on any auto-pulled products within the vacation package you select for your client. Vacation Packages can be booked online or via our call center and must minimally include hotel accommodations and Universal Orlando Resort theme park admission tickets to qualify for commission.

Vacation Enhancements	Commission		
Halloween Horror Nights: Single Night Event Admission	See Calendar Below		
Halloween Horror Nights: Unmasking the Horror Tour (3 and 6 House)	5%		
Halloween Horror Nights: RIP Tour Non-Private	5%		
Halloween Horror Nights: RIP Tour Private	5%		
1-Day Round Trip Transfer	10%		
2-Day Round Trip Transfer	10%		
3-Day Round Trip Transfer	5%		
Cancel for Any Reason	10%		
Escape Room	5%		
Marvel Character Dinner	5%		
My Universal Photos- 1 Day	10%		
My Universal Photos- 3 Day	10%		
My Universal Photos- 5 Day	10%		
Port Canaveral Transfer	10%		
Rental Car	10%		
Universal's Super Star Shuttle	10%		
VIP Tours	10%		

Ticket Only Commission Rates	Commission		
2-Park Play 4 Days Base Promo	5%		
2-Park Play 4 Days Park-to-Park Promo	10%		
3-Park Play 4 Days Base Promo	5%		
3-Park Play 4 Days Park-to-Park Promo	10%		
1-Park 1-Day Base Ticket	0%		
2-Park 1-Day Park-to-Park Ticket	5%		
2-Park 2-Day Base Ticket	5%		
2-Park 2-Day Park to Park Ticket	10%		
2-Park 2-Day Park-to-Park + Universal Express Unlimited Ticket	10%		
3-Park 2-Day Park to Park Ticket	10%		
2-Park 3-Day Base Ticket	10%		
2-Park 3-Day Park to Park Ticket	10%		
2-Park 3-Day Park-to-Park + Universal Express Unlimited Ticket	10%		
3-Park 3-Day Base Ticket	10%		
3-Park 3-Day Park to Park Ticket	10%		
2-Park 4-Day Base Ticket	10%		
2-Park 4-Day Park-to-Park Ticket	10%		
2-Park 4-Day Park to Park + Universal Express Unlimited Ticket	10%		
3-Park 4-Day Base Ticket	10%		
3-Park 4-Day Park to Park Ticket	10%		
2-Park 5-Day Base Ticket	10%		
2-Park 5-Day Park to Park Ticket	10%		
2-Park 5-Day Park to Park + Universal Express Unlimited Ticket	10%		
3-Park 5-Day Base Ticket	10%		
3-Park 5-Day Park to Park Ticket	10%		
2-Park Seasonal Annual Pass	10%		
2-Park Power Annual Pass	10%		
2-Park Preferred Annual Pass	10%		
2-Park Premier Annual Pass	10%		
3-Park Seasonal Annual Pass	10%		
3-Park Power Annual Pass	10%		
3-Park Preferred Annual Pass	10%		
3-Park Premier Annual Pass	10%		

2024 Halloween Horror Nights - Ticket Commission Calendar								
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday		
8/26/2024	8/27/2024	8/28/2024	8/29/2024	8/30/2024	8/31/2024	9/1/2024		
				4%	4%	4%		
9/2/2024	9/3/2024	9/4/2024	9/5/2024	9/6/2024	9/7/2024	9/8/2024		
		4%	4%	4%	4%	4%		
9/9/2024	9/10/2024	9/11/2024	9/12/2024	9/13/2024	9/14/2024	9/15/2024		
		4%	4%	0%	4%	4%		
9/16/2024	9/17/2024	9/18/2024	9/19/2024	9/20/2024	9/21/2024	9/22/2024		
		4%	4%	0%	4%	4%		
9/23/2024	9/24/2024	9/25/2024	9/26/2024	9/27/2024	9/28/2024	9/29/2024		
		4%	4%	0%	4%	4%		
9/30/2024	10/1/2024	10/2/2024	10/3/2024	10/4/2024	10/5/2024	10/6/2024		
		4%	4%	0%	0%	0%		
10/7/2024	10/8/2024	10/9/2024	10/10/2024	10/11/2024	10/12/2024	10/13/2024		
		4%	4%	0%	0%	0%		
10/14/2024	10/15/2024	10/16/2024	10/17/2024	10/18/2024	10/19/2024	10/20/2024		
		4%	4%	0%	0%	0%		
10/21/2024	10/22/2024	10/23/2024	10/24/2024	10/25/2024	10/26/2024	10/27/2024		
		4%	4%	0%	0%	0%		
10/28/2024	10/29/2024	10/30/2024	10/31/2024	11/1/2024	11/2/2024	11/3/2024		
		4%	4%	4%	0%	0%		
NOTE: This commission will apply to Vacation Package Purchases as well as Ticket Only Purchases								

<sup>\*</sup>All commissions are calculated on the pre-tax price of the commissionable products as shown above. Payment of commission to travel agency will be issued thirty (30) days after completion of client's travel. No commission is paid on change or cancellation fees.

## Disclaimer

Universal Orlando Resort and Universal Parks & Resorts Vacations are collectively referred to as Universal. Travel agencies are acting as independent contractors and these terms and conditions shall not be construed as creating the relationship of principal and agent or employer and employee between Universal and Client. Travel agencies shall have no authority to act for, bind or commit Universal in any way nor have the right or authority to make any representation, warranty, covenant, obligation or agreement in Universal's name or on Universal's behalf, or take any other action for or on Universal's behalf.

Your use of this Site shall be deemed your consent and agreement to be bound by these terms and conditions. These provisions are made in and shall be governed by and construed in accordance with the laws of the State of Florida. Any dispute or legal action between Universal and a travel agency arising out of or in connection with these provisions shall be commenced and maintained exclusively in a court sitting in Orange County, Florida. The parties hereto expressly waive trial by jury in any legal proceeding.

Universal reserves the right to terminate its commission arrangement with any travel agency and to change its commission policies at any time by posting it to this Site.

If Universal believes that a travel agency is or was part of a national account group or consortia, Universal shall have the right, but not the obligation, to provide booking and other data regarding the travel agency and its

transactions to the national account group or consortia.

Universal Parks & Resorts Vacations is registered with the State of Florida as a seller of travel. Registration number: ST-24215.

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