

# **Virgin Voyages Groups**

### Requirements

- Minimum of 10 cabins
- Maximum of 150 sailors

### **Important Information**

- Groups are referred to as "circles"
- Onboard credit are referred to as "sailor loot"
- Group benefits are not established until 120 days and all rooms are paid in full
- The shell of the circle needs to have the first person in each cabin named with deposit within 30 days of creation
- There is no double occupancy requirement, as long as the cabins are fulfilled to make a group
- Contracted group you can only make payments on a single card (cannot do payments on different cards)
- Affinity groups you can make individual payments
- The "lets go book link" can only be done with individual reservations. If you already have the group shell you have to do the reservations yourself. Once you have 10 cabins, you'll call sailor services to turn those reservations into a group. \*\*\*if you do this then it still qualifies for group benefits\*\*\*
- The circles team at Virgin Voyages can work to get the whole group on the same shore excursion
- If the group drops below the 10-cabin minimum you will lose the group benefits
- Group benefits are provided 120 days before sailing

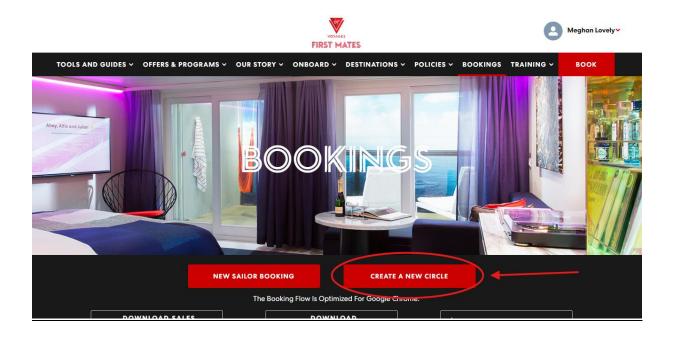


# How to book a group on firstmates.com

1. On the main page after logging in, you will click on "bookings" on the top of the right-hand side of the page

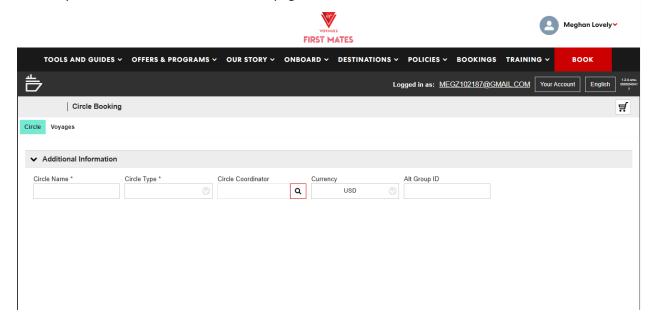


2. Next you will book the cabins individually as you would a regular individual reservation

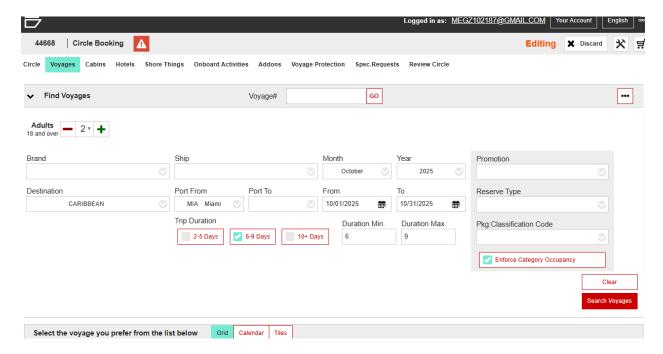




3. Next, you will want to fill out the circle name and select the circle type. After you fill both these out you will scroll to the bottom of the page and select "continue."

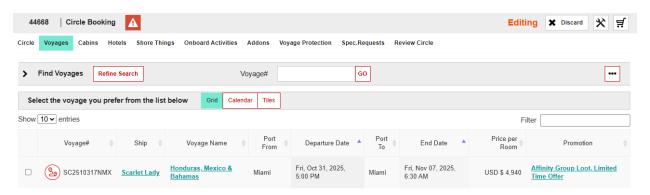


4. On the next page, you will search for the itinerary. If you are not sure of the full details, you can select the destination, port, and month/year then search for the itinerary.

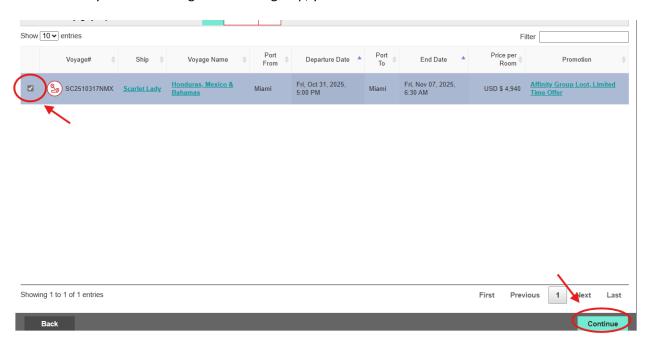




5. Once you select "search voyages" it will provide you with a list of all the available voyages for that time frame. The price per room will also be reflected as well.



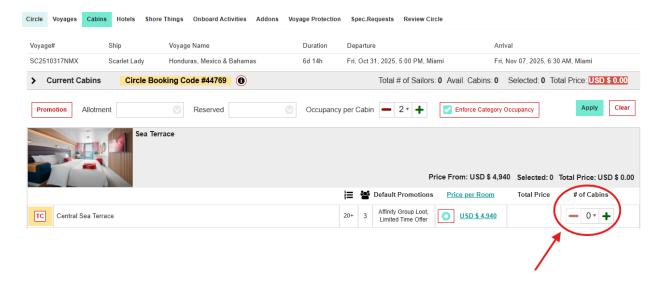
6. Once you find a sailing that fits the group, you will want to select it and click continue





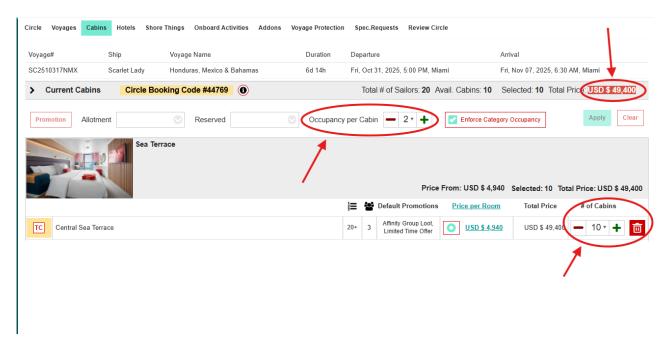
7. Once you select continue, the next page will show you the cabins available. It is here that you will want to select how many staterooms that you will need (just a reminder, a circle requires a minimum of 10 cabins).

This page also offers a lot of information. It tells you how many cabins are available, the occupancy of the room, the promotion type, the total price per cabin, and the # of cabins that you will select.

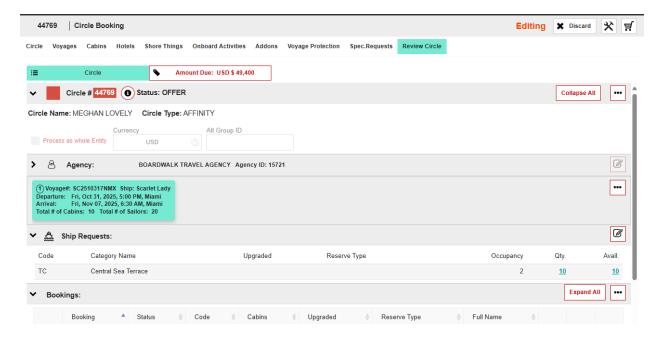




8. Once you select the number of cabins the page will update according to the number of cabins you selected. It will provide you with the total price of all cabins at the top of the page. It also will allow you to adjust the occupancy as well. Once you confirm that you have select the amount of cabins you will need and the occupancy you will want to click continue at the bottom right hand side of the screen.

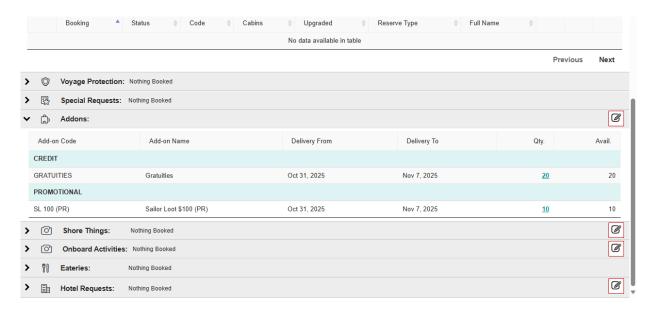


9. Next you will be brought to the review page. Here you will want to confirm that all information on the page is correct



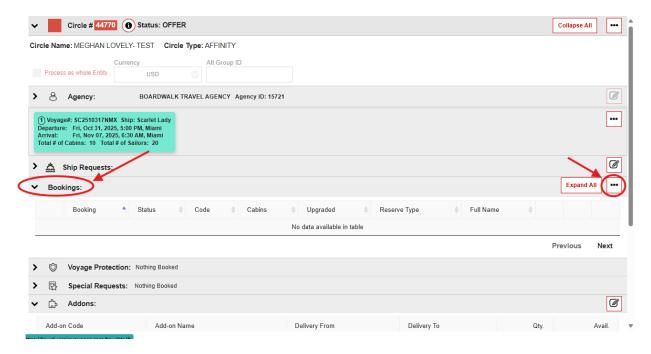


10. Once you confirm everything is correct you will scroll down to the bottom of the page. Here you will be able to have things added such as, special requests, gratuities, shore things, etc. If the sail date is over a year away the shore things, onboard activities, etc. may not be available to add yet.

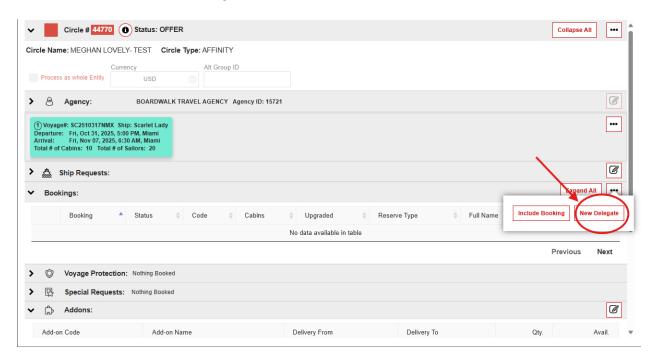




11. To add sailors to the group you are going to go to the section where is says "bookings". To the right of this will be three dots. You want to click those three dots

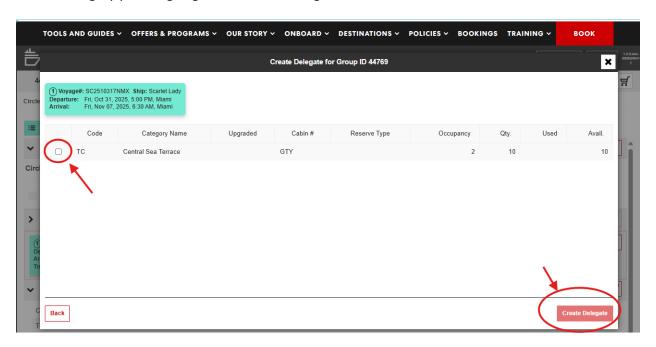


12. When you click those three dots you will get two options: include booking or new delegate. You will want to click new delegate.7.



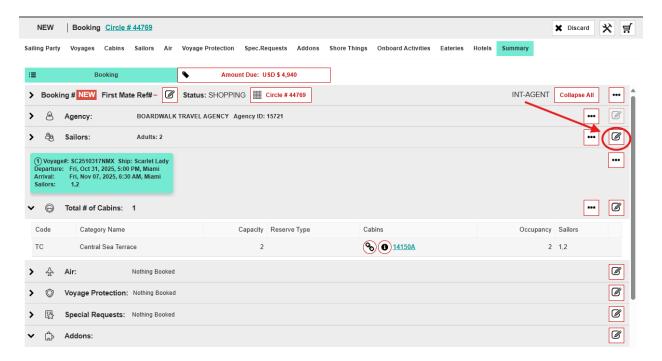


13. The next screen that pops up is the rooms that you have previously chosen. You will want to select the room category that you are assigning the delegate to. After you select the room category you are going to click create delegate.



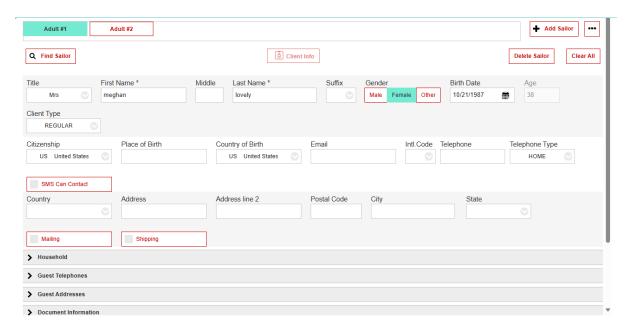


14. Once you click create delegate, it will bring you to the individual booking page. This is where you are going to add sailor 1 and sailor 2. To add each sailor, you are going to click on the pencil and notepad on the right hand side under the sailor row.

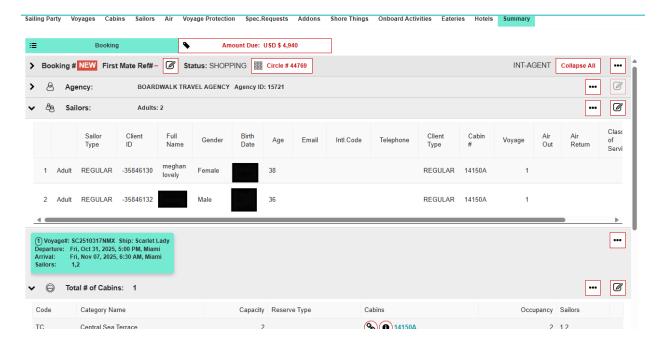




15. Once you click the pencil and notepad, it'll bring you to the page to enter sailor 1 and 2. You will want to fill out the information as it pertains to each client. After filling out the client information for sailor 1 you are going to click next at the bottom of the screen. You will want to fill out the same information for sailor 2 as well

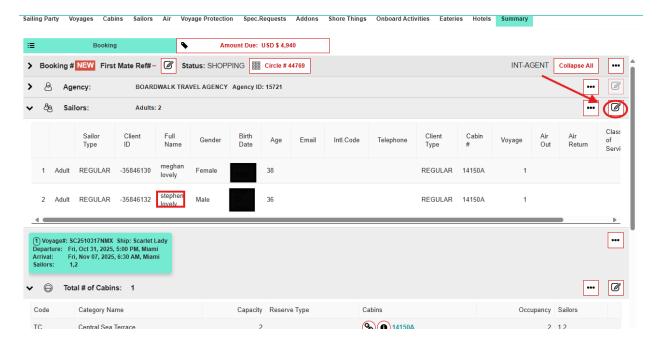


16. Once you fill out sailor 2 information you are going to click "save & continue" at the bottom of the screen. This will bring you back to the individual booking. To see the sailors in the room number that they were assigned to you will click on the row where it says "sailors". This will provide a drop-down list of all the sailors in that room.

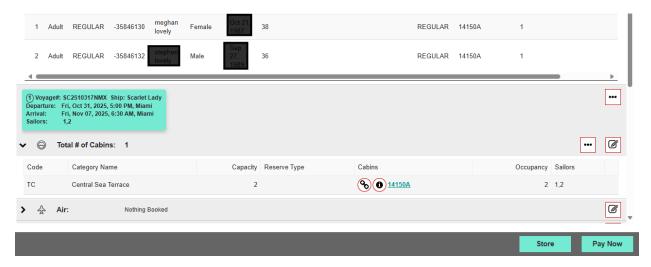




17. To edit a sailor or their information you will click the pencil and notepad on the right-hand side of the screen. This will bring you back to the sailor information.

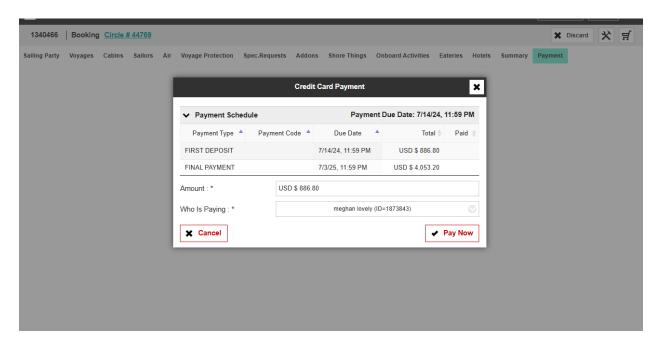


18. Once all sailor information is entered. You will scroll to the bottom of the screen and select either pay now or store.

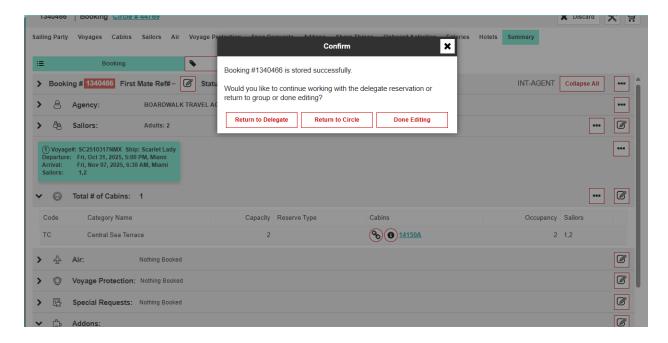




19. If you select pay now, it will prompt you to pay the deposit. On this screen it will give you the amount that is currently due and it will also show you the payment schedule with the payment due date of the deposit.

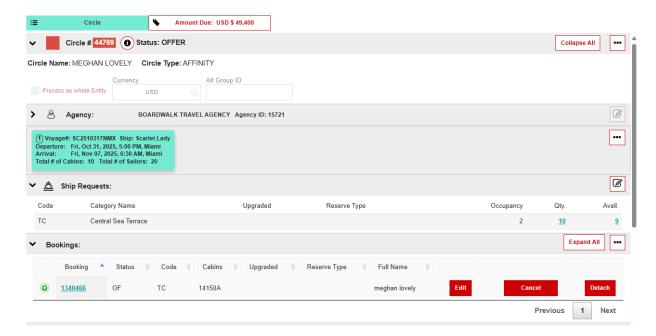


20. If you chose to skip the pay now option and select store it will store the booking. This will provide a popup of options that you can proceed with next. Once you are done with the cabin booking and it is stored successfully, you will click "return to circle".





21. Once you click return to circle it will bring you back to your circle booking. You will now see that booking under the bookings row. Note how the booking # is different from the circle #. This is because this is an individual booking within the group. If you need to edit the booking a cabin at any time you will wan to click "edit" next to the sailor name and it will bring you back to the individual booking to edit the information.



22. You will complete steps 11 to 21 to add each cabin to the group booking. Once all the bookings are entered and paid for the status will change from "offer" to booked. Congratulations on booking your circle!

#### **Additional Resources:**

- Boardwalk Travel Agency Facebook Group
- Boardwalk Travel Agency Groups email: groups@boardwalktravelagency.com
- Firstmates.com