

# GROUP SALES POLICIES BY DESTINATION

AmaWaterways is proud to sail to a variety of exciting destinations. As such, we have broken down our group sales policies according to the destination:

## EUROPE

### Minimum 5 staterooms/10 guests

#### Group discount:

- \$500/C\$600 per stateroom (\$250/C\$300 per person) for 7-night river cruise
- \$1,000/C\$1,200 per stateroom (\$500/C\$600 per person) on 10-, 11- and 14-night river cruises

### Fully refundable group deposit of \$50/C\$70 per stateroom

#### Enhanced commissions:

- Up to 18% group commission on the river cruise fare
- 12% commission on pre- and post-land packages
- 10% commission on insurance and extra nights
- 5% commission on contracted air packages

#### Tour Conductors:

- Earn one cruise Tour Conductor credit for every 9 full fares booked (credit applies to the 10th - restrictions apply)

## VIETNAM AND CAMBODIA

### Minimum 5 staterooms/10 guests

#### Group discount:

- \$500/C\$600 per stateroom (\$250/C\$300 per person) for 7-night river cruise

### Fully refundable group deposit of \$50/C\$70 per stateroom

#### Enhanced commissions:

- Up to 18% group commission on the river cruise fare
- 12% commission on pre- and post-land packages
- 10% commission on insurance and extra nights
- 5% commission on contracted air packages

#### Tour Conductors:

- Earn one cruise Tour Conductor credit for every 9 full fares booked (credit applies to the 10th - restrictions apply)
- Earn one cruise Tour Conductor credit for every 9 full fares booked (credit applies to the 10th guest) on the full 8-night land extension

#### Upfront travel advisor rate\*:

- Receive an upfront advisor rate in Category C stateroom, subject to availability
- Category upgrades are available for 50% of the brochure rate, eligibility for upgrades is available at 60 days prior

*Tour Conductor credit excludes intra-Asia airfare*

## AFRICA SAFARIS & WILDLIFE CRUISES

### Minimum 4 staterooms/8 guests

#### Group discount:

- \$500/C\$600 per stateroom (\$250/C\$300 per person)

#### Enhanced commissions:

- Up to 15% commission on the river cruise and land price
- 10% commission on insurance and extra nights
- 5% commission on intra-Africa airfare
- 5% commission on international air packages

#### Tour Conductors:

- Earn 1/2 Tour Conductor credit for every 7 full-fare (double occupancy) paying guests — applicable to the 8th guest (cruise and land). \* Full Tour Conductor credit at 14th full-fare guest
- Africa Tour Conductor credit excludes intra-Africa airfare*

## EGYPT

### Minimum 4 staterooms/8 guests

#### Group discount:

- \$500/C\$600 per stateroom (\$250/C\$300 per person) for 7-night river cruise plus 4 nights in Cairo

### Fully refundable group deposit of \$50/C\$70 per stateroom

#### Enhanced commissions:

- Up to 18% group commission on the river cruise fare
- 12% commission on pre- and post-land packages
- 10% commission on insurance and extra nights
- 5% commission on contracted air packages

#### Tour Conductors:

- Earn 1/2 Tour Conductor credit for every 7 full-fare (double occupancy) paying guests — applicable to the 8th guest (cruise and land). \* Full Tour Conductor credit at 14th full-fare guest

*Egypt Tour Conductor credit excludes intra-Egypt airfare*

\*on select sailings

The total number of beds sold at Group rates (to one or multiple groups for the same agency) for any given sailing will be collectively limited to 50% of the vessel capacity, unless otherwise agreed. A Part Charter proposal may be requested to replace the Group agreement if the Group wants to exceed 50% of vessel capacity. (Note: FIT bookings cannot be added to Groups in order to exceed the 50% limit.) Single occupancy is limited to 20% of the total guests booked in the group, unless otherwise agreed.