

EVERY  
LUXURY  
INCLUDED

*Regent*

SEVEN SEAS CRUISES®

AN UNRIVALED EXPERIENCE®



## GROUP PROGRAM



# ◇ MAXIMIZE YOUR EARNINGS WITH GROUPS ◇

## EARN HIGH COMMISSIONS AND ENJOY HIGH REPEAT FACTOR

Selling group travel can be highly lucrative for travel professionals. Regent's Group Program combines the flexibility of attractive amenities with the confidence of price protection and suite allocations.

Regent is bringing the best of luxury cruising with the best group sales incentives, giving your clients an unforgettable experience that will keep them coming back and ultimately boost your sales.

### REGENT SEVEN SEAS CRUISES® GROUP ADVANTAGE

- Valuable and Guaranteed Amenities
- No Upfront Deposits
- Price Protection
- Combinable with most Offers
- Dedicated Group Coordinators



## ◇ EVERY LUXURY INCLUDED

#### 2-FOR-1 ALL-INCLUSIVE FARES

**FREE** BUSINESS CLASS AIR\* ON INTERCONTINENTAL FLIGHTS

**FREE** UNLIMITED SHORE EXCURSIONS

**FREE** 2- OR 3-NIGHT LAND PROGRAMS ON SELECT VOYAGES

**FREE** 1-NIGHT PRE-CRUISE HOTEL PACKAGE IN CONCIERGE SUITES AND HIGHER

**FREE** UNLIMITED BEVERAGES, INCLUDING FINE WINES AND SPIRITS

**FREE** OPEN BARS AND LOUNGES, PLUS IN-SUITE MINI-BAR REPLENISHED DAILY

**FREE** PRE-PAID GRATUITIES

**FREE** SPECIALTY RESTAURANTS

**FREE** TRANSFERS BETWEEN AIRPORT AND SHIP

**FREE** UNLIMITED WIFI

**FREE** VALET LAUNDRY SERVICE

# OFF-THE-CHART AMENITIES TO DRIVE YOUR SALES SUCCESS

## YOU PICK

### **\$400 SHIPBOARD CREDIT** (per suite)

Clients apply Shipboard Credit towards rejuvenating treatments at our Serene Spa & Wellness, Regent Choice Shore Excursions, dry cleaning services, and more.

OR

### **SECONDARY AIR GATEWAY FEE WAIVER**

Reduce or eliminate the additional fee applied to air purchased from gateway cities not included in the Air Inclusive Program.

OR

### **CUSTOM AIR FEE WAIVER**

Reduce\* or eliminate the additional fee applied for custom air.

## MORE PERKS

### **COCKTAIL RECEPTION<sup>A</sup>**

Exclusive one hour cocktail reception with a selection of delectable hot and cold hors d'oeuvres.

The cocktail party is available upon request with 10 full fare guests.

### **TOUR CONDUCTORS (TC)<sup>B</sup>**

One TC value for 11 guests sold.

Additional opportunities for amenity groups and customized solutions available through your Regent sales professional.

## ADDITIONAL INCENTIVES FOR AFFINITY GROUPS

As leaders of upscale affinity groups have realized, taking a voyage on Regent Seven Seas Cruises® is both enriching and rewarding for their members. Cruising offers a unique opportunity to blend the highest levels of comfort and service with ease of travel while experiencing the wonders of the world together. Those who share a common interest or affiliation enjoy traveling with like-minded people.

### **TYPES OF AFFINITY GROUPS**

- Museum Patrons
- Music Lovers
- History Buffs
- Continuing Education Associations
- Hobby Enthusiasts
- Religious Groups
- Bridge and Other Card Games
- Alumni Groups

For Corporate Meetings and Incentives, we have even more opportunities. Call us to be referred to a meeting specialist.





# RECONNECT *on* REGENT

Reconnect on Regent is a more private and bespoke way to explore the world with your family and friends. Travel together in the comfort and care of our perfectly sized ships where there's never a crowd and where safety and health are prioritized. Whether you're looking for the perfect way to celebrate one of life's big milestones or to simply enjoy a marvelous holiday at sea reconnecting with the people you've missed, there is no better way than aboard The World's Most Luxurious Fleet™.

**For parties of 10 or more, Reconnect on Regent includes:**

**FREE PRIVATE SHORE EXCURSIONS** and access to Regent's expansive collection of immersive tours, exclusively for your party\*

**CUSTOM AIR FEE WAIVERS** for more flexibility in booking your free airfare

**PERSONAL, IN-SUITE NOTIFICATIONS** regarding your party's departure time for your private excursions

**A PRIVATE COMPLIMENTARY CELEBRATION** with your favorite cocktails and exquisite hors d'oeuvres

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## GET AHEAD WITH GROUPS

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PLEASE CONTACT YOUR **DIRECTOR OF SALES & MARKETING,**  
**BUSINESS DEVELOPMENT MANAGER OR ACCOUNT EXECUTIVE AT 866.720.4111**

\*Please refer to [www.rssc.com](http://www.rssc.com) or guest invoice for full Terms and Conditions. Group Program 2022-2023: The amenities described in this program are applicable to group bookings only. This is a capacity-controlled program by ship and sailing date and may be withdrawn at any time. Any unused amenities cannot be exchanged for cash or any other amenity items. Amenities are for single voyages only. They may not be combined on back to back or multiple segment bookings. (A) Cocktail reception requires a minimum of 10 guests is subject to approval and based on availability. (B) Standard groups are eligible to earn a Tour Credit (TC). The TC is defined as a value earned once a group has reached a specified minimum passenger count. Standard TC is earned when a minimum of 11 full fare guests have been booked and is based on passenger 1 and 2 only. Not all promotions are combinable. Group Programs are not combinable with some American Express card offers. **Reconnect on Regent (RoR)** benefits are earned when a minimum of 10 full fare guests have been booked and is based on Guest 1 and Guest 2 per suite only; however, Guests 3 or more will receive RoR benefits if sailing in an applicable suite. RoR groups will receive free private shore excursions based on voyage length; voyages up to 7 nights include 4 excursions; voyages between 8-14 nights include 6 excursions; voyages 15 nights and longer include 8 excursions. All RoR shore excursions are subject to change and are based on availability. A minimum of 10 guests are required to participate in each private shore excursion; if the 10-guest minimum is not met, the RoR group may still request a private excursion for a supplemental fee, based on availability. RoR groups may upgrade to Regent Choice excursions for a supplemental fee, based on availability. Free private shore excursions must be selected by time of final payment. RoR groups will receive a one-time waiver of the custom air fee per guest. Not all promotions are combinable. Ships' Registry: Marshall Islands & Bahamas. ©2020 Regent Seven Seas Cruises

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